

# Kluis Grain Trading Academy

## Syllabus and Schedule



### Introduction

Class	Date	Time	Session	Content
<b>Day 1</b> Virtual Class	Saturday January 16	8:00 am– 10:30 am	<b>101</b> Introduction to Futures	<ul style="list-style-type: none"> <li>About the futures market.</li> <li>How futures work.</li> <li>The impact of futures prices on farm income.</li> <li>Examples of how to use of futures.</li> </ul>
			<b>102</b> Introduction to Charting (Part A)	<ul style="list-style-type: none"> <li>Building hand-drawn charts.</li> <li>Basic chart analysis methods.</li> <li>Understanding trends and trend analysis.</li> </ul>
Online webinar	Monday January 18	3:00 pm	<b>103</b> Introduction to Options (Part A)	<ul style="list-style-type: none"> <li>Introduction to calls and puts.</li> </ul>
Online webinar	Monday January 25	3:00 pm	<b>104</b> Big Traders	<ul style="list-style-type: none"> <li>Commodity funds and how they influence price.</li> <li>The Commitments of Traders reports.</li> </ul>
Online webinar	Monday February 1	3:00 pm	<b>105</b> Outside Markets	<ul style="list-style-type: none"> <li>Looking at outside markets.</li> <li>Their influence on grain futures and your marketing decisions.</li> </ul>
Online webinar	Monday February 8	3:00 pm	<b>106</b> Introduction to Options (Part B)	<ul style="list-style-type: none"> <li>Bull spreads as a method of storing grain.</li> <li>Minimum and maximum contracts.</li> </ul>
Online webinar	Monday February 15	3:00 pm	<b>107</b> Introductory Grain Merchandising Decisions	<ul style="list-style-type: none"> <li>Grain merchandising alternatives, benefits and risks.</li> <li>Cash contracts vs. futures hedges.</li> <li>Basis contracts vs. options.</li> <li>Understanding grain merchandising.</li> <li>Carrying charges; Basis.</li> <li>Storing with call options.</li> <li>Your best marketing alternatives.</li> </ul>
Online webinar	Monday February 22	3:00 pm	<b>108</b> Grain Fundamentals	<ul style="list-style-type: none"> <li>World and U.S. grain fundamentals.</li> <li>Global supply/demand: Today, next year, last year, and 10 years ago.</li> </ul>
<b>Final Day</b> Virtual Class	Saturday February 27	8:00 am– 10:30 am	<b>109</b> Creating a Marketing Plan	<ul style="list-style-type: none"> <li>How to create a farm marketing plan.</li> <li>How to use price objectives.</li> <li>The 3-step risk management plan for your farm.</li> <li>“A” bushels and “B” bushels.</li> <li>Hedging and put options.</li> <li>Spreading out risk.</li> </ul>
			<b>110</b> Introduction to Charting (Part B)	<ul style="list-style-type: none"> <li>Studying Chart Patterns.</li> <li>Using the Relative Strength Index.</li> <li>Using Moving Averages.</li> </ul>
			Final Exam	

\*Schedule subject to change.

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